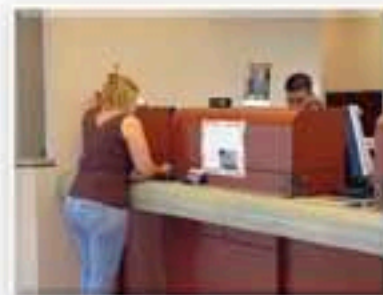




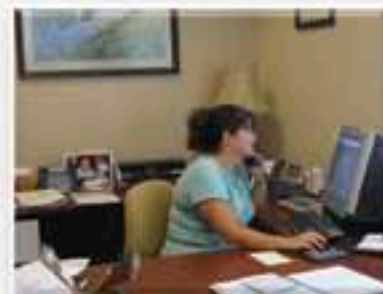
First, there was Harvesters at the Paper Mill, then came the Hwy 29 Office. That makes **TWO!** We weren't through yet here comes the 9th Avenue location. Now there are **THREE!** And wouldn't you know it, in 2004 a new member of the Harvesters family was born! Located at Hwy 98 and Blue Angel Parkway, the Blue Angel Crossing Branch makes number **FOUR!**



Meet the Staff

"I like working at HFCU Blue Angel Crossing branch because we are new to the area (West Pensacola) so we know our members and can call them by name. It goes to show that our members are more than just a number! I love being a Branch Manager/Loan Officer because I

have the opportunity to work side by side with so many of our members. Some situations are easy and straightforward, while others are more challenging and require more thought" **Lora Barbee, Branch Manager**



Deborah Baker, Financial Services

Representative, says "I enjoy helping people. I have grown to love my members like family. I take pride in my job and the last five years have truly been a learning experience."

"I enjoy the relationships that come from our members. It is almost like your neighbor walking

in the door." ...echoes **Bobby Adriano, Assistant Branch Manager.**

Megan Young, Financial Services Representative, who has been with Harvesters



for a short time, says. "I love my job here at Harvesters. I am very lucky to have the chance to work in a very friendly and member-oriented environment. I have learned more here at HFCU than I ever thought I would."

Board of Directors

Tommy Surles
Chairman
Scott Poynter
Vice Chairman
John Yerg
Secretary
Gerald Wingate
Treasurer
Myles Bryant
Ronnie Carr
Joe Grizzaffi
Dallas Holland
Edna Taylor

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Howard Parick
Chairman
Carlton Douglas
Brenda Stewart
Elaine Sullivan

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Allen Upchurch
President
Bill Stark
Vice President - Operations
Jim Franklin
Vice President - Lending
Barry Mann
Vice President - Finance
Debbie Auger
Training Manager
Theresa Cook
Accounting Manager
Judy Owens
Collections Manager
Sherri Rhodes
Deposit Services Manager
Jim Whitehead
Real Estate Manager
Allan Fransen
IT Manager
Kevin Ryan
Financial Advisor

Branch Managers

Marilyn Clifton
9th Ave.
Lora Barbee
Blue Angel Crossing
Denise Morrison
IP Mill
Erik Harwood
Cantonment

Branch Locations

Main Office
480 Hwy 29 South
Cantonment, FL 32533
Mon-Fri 7am to 5pm

Ninth Avenue
8001 North 9th Ave
Pensacola, FL 32514
Mon-Fri 9am to 5pm

Blue Angel Crossing
9285 Hwy 98 West
Pensacola, FL 32506
Mon-Fri 9am to 5pm

International Paper
Mon-Wed, Fri 8am to 4pm
Thur 6:45am to 4pm

HARVē by Phone
850.968.6271
800.859.2073

Harvesters Federal Credit Union
PO Box 5
Cantonment, FL 32533
Phone: 850.968.2233
Toll-Free: 800.859.2077
HarvestersFCU.com

Harvesters' Quarterly

3rd Quarter 2006

What's Inside

Strong Roots... Rollover that Retirement Account!

by Kevin Ryan

Did You Know... Valuable Financial Advice

from Jim Whitehead

Harvesters Rate Update

Holiday Schedule

All Harvesters locations will be closed on the following dates:

Thanksgiving Day
Thursday, November 23, 2006

Christmas Day
Monday, December 25, 2006

New Year's Day
Monday, January 1, 2007

Ann Butts celebrates 25 Years with HFCU

August 24, 2006 was a great day in the history of Harvesters, because of one special lady! Ann Butts, joined the staff of HFCU on August 24, 1981, and has been serving her members in almost every capacity HFCU has to offer. Ann remembers beginning her career at the Mill, then moving to the "new" office located on Hwy 29. She has seen HFCU grow from a single office to the current 4 branches. Ann is a loyal and dedicated employee, and has touched the lives of not only her co-workers, but her members as well. The staff surprised Ann with a wonderful celebration that the members could join in on complete with cake, signs, decorations, balloons, punch and a beautiful floral arrangement made especially for her. Thank you Ann for your loving spirit, beautiful smile and the special care you give to our members!



Allen Upchurch, Ann Butts, Bill Stark and Erik Harwood pose for a quick picture while celebrating Ann's years of service.

Welcome Erik Harwood

Erik joins Harvesters as the new Branch Manager of the Cantonment Office. Erik brings over 4 years of progressively greater experience within the banking industry. He most recently served as a Whitney Bank Branch Manager in Destin, Florida after spending much of his career with Destin Bank. He has a varied background in assisting others with their financial service needs. Erik is an Eagle Scout and he enjoys golf, playing guitar, and spending time with his family and friends. In addition, he enjoys being a part of such a wonderful family as Harvesters!! Take a moment to stop in and say hello, next time you visit the branch.



3rd Quarter 2006



Right On The Money!



The Grapevine

VISA Promotional Teaser

How big a NFL fan are you? This fall, you'll have the chance to let everyone know with the Visa Most Secure Fans promotion! Drop by any Harvesters FCU branch, or visit visa.com/NFL through December 31 to find out more.

Prepaid Legal

Harvesters FCU now offers to you, our member, a Prepaid Legal Services Plan for as little as \$120 per year! Please contact an HFCU branch near you for details or log on to our website under account services at HarvestersFCU.com.

Coverage for Member, their Spouse and Dependents •
Face to face meeting with local attorney:

Representation covers Escambia and Santa Rosa Counties.

- To answer questions or concerns
- Draft documents - including wills, living wills, power of attorney
- Assist with traffic citations
- Handle family matters including uncontested divorces
- Handle criminal representation and expungement

2007 Annual Meeting

The Annual Meeting for Harvesters FCU is scheduled for February 22, 2007 in the Ransom Middle School cafeteria. Dinner will be served at 4:30pm, the business meeting will begin at 6:00pm. Please mark your calendars and make plans to join us.

International Credit Union Day

Join us for a celebration! Yes, we will be celebrating International Credit Union Day on October 19. There will be snacks and drinks for everyone as we set aside this day to honor Credit Unions all over the world for "Making a Difference"! As a special treat, HFCU Volunteers, will be at all branches to meet and greet you. What a wonderful way to visit one on one with those whom you've elected to act on your behalf. We look forward to seeing you! And don't forget...Bring a friend and show them the Credit Union Difference!

Rollover that Retirement Account

When meeting with members I try to look at their financial situation from all angles. I am not in the business of selling stuff; I am in the business of helping people reach their long-term financial goals. Keeping track of company retirement accounts is a key part of building that nest egg for retirement.

Maybe you left a company 5 years ago, and your account is still sitting there. Maybe you currently have a retirement plan at work (401k, 403b, TSP, DROP). These accounts are great tools to help people save for retirement. As corporate pensions become nearly non-existent, it is more and more important that we keep track of these accounts. In many ways we are building our own pension plan.

When people leave their company they usually have 3 options of what to do with their money:

1. Take the cash. Nearly 35% goes to the IRS. **DO NOT DO THIS.**
2. Keep it in the company 401k. This may or may not be possible.
3. "Roll" the account into an IRA. (my favorite) There is no tax consequence.
 - A.) When this money is placed into an IRA, you can then invest the money in whatever is right for you. You are not limited to the few options inside the companies 401K.
 - B.) If anything happens to the owner of a 401k, the account is immediately paid out to the beneficiaries. This can create a huge tax burden for the beneficiaries. If this money were in an IRA the beneficiaries would continue slowly drawing from the account receiving much more money in the long run.
 - C.) With an IRA you have a local name and face to help you with your account. You can sit down and talk to your Financial Advisor, and not just call the 800 number.

I am a firm believer that option 3, "Rolling Over" that account is always the way to go. It just makes sense. I have helped people "Rollover" accounts from International Paper, Smurfit Stone, and many other companies across the country. Let me know if I can ever help you. There is never a fee for us to meet and talk about your situation.

Continued on the next page

Did You Know...

Jim Whitehead, Real Estate Manager



Did You Know.....Our IRA accounts have the ability to earn certificate rates while offering the flexibility of making deposits in addition to a minimum opening deposit of \$50.00. Most other financial institutions only offer the lower share rate for the same abilities.

Did You Know.....We offer the American Express Travelers Card which is a great convenience when traveling. One great benefit....no more signing all those paper travelers cheque's! We also offer the American Express Gift Card to be used for birthdays, weddings or any time you want to make someone smile!)

Did You Know.....Our TMA (Thrifty Member Account) has only a \$5.00 minimum balance while offering a higher rate than a normal share account. The current rate is 2.25% with APY 2.27%. Open yours TODAY!

Did You Know.....You can stop by any branch and purchase discount movie tickets for the Rave or Carmike Theatres? What a great stocking stuffer or anytime gift for that "hard to buy for" person on your gift list!

Anticipated Dividend - Effective 9/01/06		
Dividends	Rate	APY
Prime Share	1.00%	1.00%
Share Draft	.25%	.25%
Christmas Club	1.00%	1.00%
Other Share/Share Certificate - Effective 8/25/06		
3 Month	4.00%	4.00%
6 Month	4.75%	4.75%
12 Month	5.00%	5.12%
15 Month	5.25%	5.37%
18 Month	5.10%	5.22%
24 Month	5.10%	5.22%
30 Month	5.10%	5.22%
36 Month	5.10%	5.22%
Thrifty Member Account (TMA)	2.25%	2.27%
Consumer Loans - Effective 8/24/06		
Shared Secured	3% over dividend rate	
Line-of-Credit	13.50%*	
Signature	13.50%*	
Christmas Loan	10.50%*	
Vacation Loan	10.50%*	
Visa - Classic	12.90%	
Visa - Gold	10.90%	
Statistical Recap as of 5/31/06		
Total Assets	\$101,048,868.00	
Total Loans	\$75,984,425.00	
Total Share Accounts	\$86,475,120.00	
Total Members	\$11,479	

Titled/Registered Collateral (New & Used Autos, Boats, Rigs, Jet Skis, Campers, Motor Homes, Motorcycles)	APR
12 Months	4.50%*
24 Months	5.00%*
36 Months	5.25%*
48 Months	5.50%*
60 Months	5.75%*
72 Months	6.25%*
84 Months	6.75%*
96 Months	7.25%*
120 Months	7.75%*
144 Months	8.00%*
Other Secured	APR
All Other Collateral	9.90%*
Real Estate Loans	APR
First Mortgage 15 Years	6.375%
Second Mortgage	6.625%
Unimproved Property	7.00%
Construction Loan	Prime + 1%
Home Equity Line of Credit (HELOC)	APR
LTV = 0-50%, Prime -1%	Variable
LTV = 51-80%, Prime	Variable
LTV = 81-90%, Prime +1%	Variable
LTV = 91-100%, Prime +2%	Variable
HELOC Fixed Rate	7.50%*

APR in this issue stands for Annual Percentage Rate.
APY in this issue stands for Annual Percentage Yield.
Rates subject to change without notice.
*This is our lowest rate based on approved credit. Actual rate offered to you will be determined by your credit experience and may be higher.

Rollover that Retirement Account (cont.)

Harvesters Investment Services will be hosting educational seminars quarterly to serve our members. This quarter's topic will be "How to Manage and Understand your 401K." Join us from 6-7 pm, Tuesday, October 24, at the Cantonment office at 480 Hwy 29 South. Members as well as non members are welcome. Snacks and refreshments will be provided. Please RSVP to Kevin Ryan at 968-2233, ext. 2233 or Donna at ext. 2000 so we can plan appropriately. ■